

## EMPLOYMENT VACANCY

### Sales Executive – Marsden

- **National Company experiencing growth**
- **Sales experience essential – preferably in the retirement industry**
- **Would suit a real estate sales executive**
- **Fulltime position – must be able to work weekends**

Working with seniors can be a rewarding experience and Garden Villages are now looking for an experienced Sales Executive in the Marsden area.

Providing an exceptional service to our Residents and generating sales are the two most important factors for the success of our business. The presentation of the village and our reputation contributes to this success. Our growth and achievements to date are as a direct result of the skills, experience and dedication of our people.

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### SELECTION CRITERIA

To be considered for this role you must be able to demonstrate your ability to perform the relevant tasks required by addressing the selection criteria below. Please address each criterion by outlining how your skills and experience can assist you to succeed in the role.

1. Sales - preferably in the retirement industry
2. Results focused, organised & accustomed to achieving monthly sales targets
3. Customer Service both internal and external
4. Networking with local business, government departments etc
5. Ability to work autonomously as well as part of a geographically spread team

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### WE OFFER

In return for your expertise and experience, we offer the following:

- Security and support working for a large national company; plus
- A base salary of \$40,000.00; plus
- Superannuation; plus
- A generous bonus structure.

If you wish to join a successful team in a growing company, please forward your covering letter, resume and your response to the selection criteria to [recruitment@gardenvillages.com.au](mailto:recruitment@gardenvillages.com.au). All applicants must address the selection criteria separately in order to be considered for the role. Applicants who progress to the next stage in the recruitment process will be contacted.

**Applications close 6<sup>th</sup> November 2009.**

Please note that to be considered for this role you must be able to work in Australia and be residing in Australia at the time of application.